

Strategic, technical and commercial advisory services to Local Authorities and their Special Purpose Vehicles.

AIREY MILLER

Regeneration Support Services





## Welcome to **Airey Miller**

*Invested in residential regeneration.*

With over 20 years experience providing technical consultancy services to the Public Sector we are, through the skills of our team, also delivering client side service support to those Special Purpose Vehicles implemented by some of our clients, including; Homes for Lambeth (LB Lambeth) and Red Door Ventures (LB Newham).

This combination of technical and client side project management allows us the ability to support our clients to a much greater and all-encompassing manner. Our diverse experience also enables us to have a much finer understanding of how the Public Sector works allowing us to provide compliant, best value outcomes.

### Constructor Support Consultancy

AM has extensive experience that can support and help inform designers in their master planning of regeneration opportunities. We can take care of a whole range of activities allowing head designers to focus on design and creativity.

**Joint Venture leadership**  
**Bid writing and assistance**  
**Financial modelling and viability testing**  
**BIM management**  
**Client management**  
**Capacity building and training**



### Business Plan Modelling & Viability Appraisals

AM are experts in the assessment and validation of complex development appraisals. Operating at the forefront of change, our financial modelling capability goes beyond the traditional development appraisal, to consider the wider social and financial implications. We are well versed in the use of a range of appraisal tools including ProVal and our own appraisal tool.

**Commercially optimise development proposals**  
**Test a range of development scenarios**  
**Cost/value sensitivities**  
**Create bespoke financial models**  
**Enable informed decisions**



### Lead Designer Support

AM supports constructors in taking a proactive and 'developer orientated' role driving value from their clients' assets. We provide strategic, commercial and technical expertise to manage development risk and secure enhanced returns, both from client side and as technical consultants. We also provide:

**Strategic project leadership**  
**Financial modelling and viability testing**  
**Design and commercial management**  
**Procurement advice**  
**Stakeholder engagement**  
**Client management**  
**Board and executive reporting**



AM have a wide and diverse range of skills in the regeneration and delivery of public sector housing. We can enhance your offering and provide support to constructors, developers, architects etc. to deliver those areas where there are short term skills shortages, or skill gaps. We can be your in-house, outsourced resource.



## Why **Airey Miller**?

Airey Miller can provide a full range of experience to assist our clients in delivering their objectives both as technical or as a client side consultancy service.

### Our services include:

- Lead Consultant Project Management Services
- Client Side Programme Management
- Project & Programme Management
- Cost Consultancy
- Financial Modelling & Viability Advice
- Business Case Assessments/Planning
- Capacity Building & Training
- Procurement Advice & Due Diligence
- Strategic, Commercial & Technical Advisory
- Contract Negotiation & Management
- Interim Project Management Support

Discover more by visiting us online

### Meet **Airey Miller**'s regeneration specialists:



**Caroline Pillay** MSc MAPM

[caroline.pillay@aireymiller.com](mailto:caroline.pillay@aireymiller.com)

Caroline has an extensive track record of delivering successful regeneration and specific asset-led development solutions including Housing PFI projects. Caroline is an experienced Project Director working client-side and in advisory roles for a range of public sector and SPV clients.



**Peter Airey** MRICS IMaPS

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As Managing Director Peter provides his knowledge, expertise and support in all areas of our technical, strategic and professional activity. He specialises in procurement where he provides innovation, vision and a pioneering approach. Peter also provides our clients with the required technical understanding for all types of community, estate and land led regeneration.



**Colin Nicholson** MCIQB

[colin.nicholson@aireymiller.com](mailto:colin.nicholson@aireymiller.com)

Colin heads up our Commercial, Quantity Surveying and Cost Consultancy Services. With a background from the developer and housebuilder sector. He fully understands cost, value and development and can support both developer and end user.